

— FOR DEVICE-AS-A-SERVICE (DAAS) PROVIDERS

Grow the Book. Know What's True.

One operating picture. Every answer — and the next step.

You've built the DaaS offering — the financing, the OEM relationships, the logistics, the SLA. The bottleneck now is **knowing what's true**: behind every provision, return, repair, end-of-term, and billing event, the answer is still assembled by hand across disconnected systems — and your delivery team owns that work. **XOPS Intelligence Exchange** turns that fragmented data into one trusted, queryable operating picture — so you can answer any question about the estate in seconds, and grow the book without growing the reporting behind it.

THE DAAS SCALING TRAP

**You can't scale
what you can't
trust.**

Most providers price for scale. But as the book grows, so do the reports, reconciliations, status chases, and customer data requests your team assembles by hand — and every answer takes **longer to produce and harder to trust**. XOPS turns the whole estate into one validated picture, so the truth scales with the book.

THE FOUR CHALLENGES IT SOLVES

No single source of truth

The truth about any device, user, or cost lives across HR, ITSM, MDM, lease, telecom, and billing systems that rarely agree. No validated record ties them together — so every report and every answer is rebuilt by hand from sources in conflict.

No standard data model

Each customer's data lives differently — multi-OEM, multi-entity, 90+ countries — and CMDB accuracy drops as low as **27%** when field teams keep it by hand. Without one trustworthy model, you can't report against the program, let alone scale it.

You can't trust the financial picture

Billing, asset, and lifecycle data drift apart: device delivered, user reassigned, leaver, lost device, end-of-term return — with no single validated record tying them to the right cost center, entity, and date. Reconciliation is manual; disputes run for months while earned revenue goes unbilled.

Every answer takes a person and days

Where is the device? Has it been returned? Is the billing right? Each question is researched and assembled by hand — so answers arrive in days, not seconds, and the delivery org grows with the customer base.

PROVEN IN PRODUCTION ACROSS MANAGED DAAS ESTATES

Real-time **~5 wks** **90+**

operational truth,
every system

to integrate
any customer

countries
2,000+
partners

"We finally had one trusted view of the program — devices tracked to forecast, returns visible in real time, warranty status answerable on the spot, and billing that reconciles to reality — pulled straight from the stack we already had."

— Service Delivery Lead · Global DaaS program

See how long it takes to answer one question about your estate today.

A 15-minute working session — no prep required.

[Request a demo →](#)

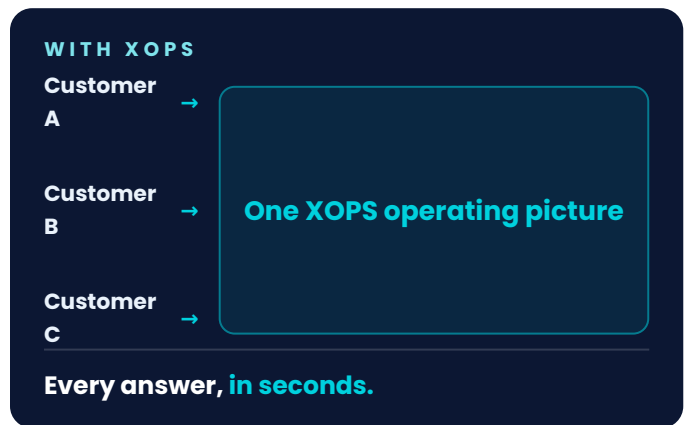
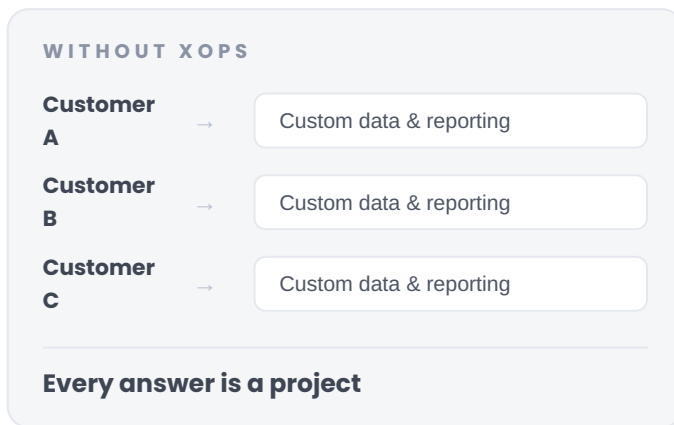
Most Providers Standardize Every Customer. XOPS Standardizes Operational Truth.

Today, **every answer is a project**: a customer asks where a device is, or whether the billing's right, and the SDM, operations, billing, and logistics each go digging. **XOPS inverts that**: ITSM, DEX, lease, and asset platforms connect to one operating picture that contextualizes, validates, and surfaces the truth — so any question is answerable on demand, at the operations cost you carry today.

WHY DATA PROJECTS FAIL

You've already invested in ServiceNow, ITSM workflows, BI tools, custom integrations, and delivery teams. The problem was never a shortage of systems — it's that **every customer becomes its own data model, integrated independently**. XOPS standardizes the operating picture **across** customers, not one customer at a time — so visibility compounds instead of fragmenting.

THE DAAS PROVIDER OPERATING MODEL



ASK THE ESTATE ANYTHING — AND WHAT TO DO NEXT

"Where is every device — and what state is it in?"

"Has it been returned — and is the billing right?"

"What's under warranty, and what's the installed base?"

"A shipment's undeliverable and the SLA's running — what now?"

In seconds.

Not just the answer — the next step, grounded in your SLAs, procedures, and escalation paths. Self-served through BI and plain-English chat; no data request, no tribal knowledge, no waiting.

Connects across one template: ITSM · DEX · MDM · SAM · lease & financing · 2,000+ logistics partners — ServiceNow, Intune, Flexera, and +200 more, 90+ countries.

CERTIFIED & COMPLIANT

ISO 27001:2022

CERTIFIED

Information Security

ISO/IEC 42001:2023

CERTIFIED

AI Management

GDPR

COMPLIANT

Data Protection

ISO 27018

CERTIFIED

Cloud Privacy

SOC 2 Type II

CERTIFIED

Security & Availability

ISO/IEC 19770

CONFORMANT

SAM & ITAM

Not another DEX tool, dashboard, or asset register — you already have those. XOPS Intelligence Exchange is the one operating picture that standardizes operational truth across your delivery — so your team always knows what's true, and what to do next. Ask in plain English or query it programmatically; your teams, and where you choose your customers, get the answer and the next step on demand.