





FOR CIOs & CFOs

# You Don't Discover Overspend. You Commit to It.

Every enterprise already owns systems of record — HR, ITSM, MDM, SAM, ERP. What they lack is a **system of action**: one that continuously decides and executes what's needed — so people stop being the glue between them. **XOPS turns every lifecycle event into real-time financial action** across devices, software, vendors, and communications — recovering, reclaiming, right-sizing, and retiring before the cost locks in.

- Every lifecycle event spans **HR, ITSM, MDM, SAM, ERP, telecom, and vendor systems** — and no one owns the financial outcome
- Hiring, role changes, departures, and renewals all **trigger cost** — but no action follows automatically
- By the time waste is visible it's **already committed** — devices unrecovered, licenses assigned, plans active, contracts renewed

## THE FOUR GAPS IT CLOSES

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**No real-time control of spend**  
 Your data lives across HR, ITSM, MDM, ERP, telecom, and procurement. No system shows where money is being committed as it happens — so teams reconcile after the fact, once the cost is already incurred.
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**Cost is committed before it's visible**  
 Devices aren't recovered before the cost shows up. Licenses stay assigned. Mobile plans stay active. Vendor commitments renew without alignment to usage. By the time cost is visible, it's already locked in.
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**Events don't drive financial action**  
 Hiring, role changes, departures, and renewals all trigger cost — but no system translates them into coordinated financial action. Execution depends on manual follow-up across teams, systems, and vendors.
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**No system connects spend to action**  
 HR tracks employees, ITSM requests, MDM devices, SAM usage, procurement purchases. No system connects activity to financial impact or executes the actions to control it — so your teams become the decision layer.

## THE RESULT: AN INVISIBLE WORKFORCE

ITAM, SAM, procurement, telecom, ITSM, and workplace ops spend their days exporting, comparing, emailing, escalating, and reconciling. The systems don't coordinate with each other — **so people do**. The enterprise becomes the workflow engine.

RECOVERED ACROSS EVERY LIFECYCLE, IN PRODUCTION

**\$10M**

CapEx deferred device fleet, 39 countries

**\$1-5M**

year-one software license recovery

**10-30%**

leverage captured on vendor renewals

*"We didn't replace a single system. We declared the end state — and it ran on the stack we already had."*

— VP of IT Operations · Fortune 15 enterprise

**See where your IT spend is being committed right now.**

A 15-minute working session shows which actions reduce it before your next cycle.

[Request a demo →](#)

# Most Systems Report Activity. XOPS Executes the Action.

Your systems of record report what happened. XOPS connects them into one continuously reconciled graph of people, assets, contracts, and lifecycle state — and **executes the financial action every event demands**, across devices, software, vendors, and communications.

Your systems report activity. XOPS **turns every lifecycle event into financial action — before the cost locks in.**

XOPS · System of Action
always reconciling · proactive, not ticket-driven

**DECLARED OUTCOME**  
Every lifecycle event controlled to its financial outcome · nothing billing that shouldn't be · full audit trail · acted on proactively, not waiting on a ticket.

**CONTINUOUSLY RECONCILED — PEOPLE · ASSETS · LICENSES · CONTRACTS**  
The Austin site is consolidated — **140 people** offboarded or relocated · 180 devices · 1,100 software entitlements · 140 mobile lines · 2 leased floors · a local ISP and a managed-print contract

**XOPS OPTIMIZES — SEQUENCED BY FINANCIAL IMPACT**  
Recover and redeploy devices to open demand, reclaim licenses to the shared pool, port or cancel mobile lines, and surface the lease, ISP, and print contracts for exit — cheapest compliant route across every system

**EXCEPTION RESOLVED — COMPETING CONSTRAINTS BALANCED**  
40 employees are relocating (keep their kit), the ISP carries a **90-day notice**, and the print SOW has an early-termination fee. XOPS keeps what transfers, times the notices, and still captures the rest

**XOPS EXECUTES — ACROSS EVERY SYSTEM**  
Triggers device recovery, deprovisions in Okta, ports/cancels carrier lines, flags the leases and vendor contracts for exit, updates ITSM, MDM, SAM, telecom & ERP, and files the audit trail — the action comes first, the record follows

**OUTCOME ACHIEVED**

<p><b>ANNUAL COST STOPPED</b> <b>\$1.6M</b> devices, licenses, lines &amp; leases</p>	<p><b>DEVICES</b> <b>180</b> recovered &amp; redeployed</p>	<p><b>LICENSES</b> <b>1,100</b> reclaimed to the shared pool</p>	<p><b>MANUAL HANDOFFS</b> <b>Zero</b> 140 events across 17 teams</p>
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*Illustrative example — details shown to demonstrate the operating model, not a live result.*

## CONNECTS TO YOUR STACK

Workday

ServiceNow

Okta

Microsoft Intune

Flexera

Coupa

Carriers

+ 200 more

**Across every lifecycle:** devices · software · vendors · communications · workspaces — one continuously reconciled graph, prioritized and executed by financial impact.

**CERTIFIED & COMPLIANT**

<p><b>ISO 27001:2022</b> <b>CERTIFIED</b> Information Security</p>	<p><b>ISO 27018</b> <b>CERTIFIED</b> Cloud Privacy</p>	<p><b>ISO/IEC 42001:2023</b> <b>CERTIFIED</b> AI Management</p>
<p><b>SOC 2 Type II</b> <b>CERTIFIED</b> Security &amp; Availability</p>	<p><b>GDPR</b> <b>COMPLIANT</b> Data Protection</p>	

**Not another system of record.** Your HRIS, ITSM, MDM, SAM, and ERP report what happened — XOPS is the **system of action** on top of them, turning every lifecycle event into the financial action it demands, prioritized by impact and backed by a full audit trail.